

# Dynamics, robustness and fragility of trust

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FAST  
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- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Public trust
- Conclusion

## Outline

Introduction

Private trust process

Public trust process

Conclusion and future work

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Public trust
- Conclusion

## Outline

### Introduction

Background: Notions of trust

Motivation: Adverse selection

Problem: Policy

Private trust process

Public trust process

Conclusion and future work

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Background
- Motivation
- Problem
- Private trust
- Public trust
- Conclusion

## What is trust?

Alice trusts that Bob will act according to protocol  $\Phi$ .

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Background
- Motivation
- Problem
- Private trust
- Public trust
- Conclusion

## What is trust?

Alice trusts that Bob will act according to protocol  $\Phi$ .

### Examples

- ▶ shopping: Bob will deliver goods
- ▶ marketing: Bob will pay for goods
- ▶ access control: Bob will not abuse resources
- ▶ key infrastructure: Bob's keys are not compromised

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Background
- Motivation
- Problem
- Private trust
- Public trust
- Conclusion

## What is trust?

Alice trusts that Bob will act according to protocol  $\Phi$ .

### Examples

- ▶ shopping: Bob will deliver goods
- ▶ marketing: Bob will pay for goods
- ▶ access control: Bob will not abuse resources
- ▶ key infrastructure: Bob's keys are not compromised
- ▶ Prisoners' Dilemma: Bob will not defect
- ▶ Centipede game: ...
- ▶ ... social cooperation is possible

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Background
- Motivation
- Problem
- Private trust
- Public trust
- Conclusion



## Adverse selection

Yahoo!		
	sponsored	organic
top	6.35%	0.00%
top 3	5.72%	0.35 %
top 10	5.14%	1.47 %
top 50	5.40%	1.55 %

Table: Malicious search engine placements [Edelman 2007]

### Dynamics of trust

Dusko Pavlovic

#### Introduction

Background

Motivation

Problem

Private trust

Public trust

Conclusion

## Adverse selection

Ask		
	sponsored	organic
top	7.99%	3.23%
top 3	7.99%	3.24 %
top 10	8.31%	2.94 %
top 50	8.20%	3.12 %

Table: Malicious search engine placements [Edelman 2007]

### Dynamics of trust

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#### Introduction

Background

Motivation

Problem

Private trust

Public trust

Conclusion

## Adverse selection

### "Pillars of the society" phenomenon

- ▶ social hubs are more often corrupt
- ▶ the rich are more often thieves
- ▶ ...

### Dynamics of trust

Dusko Pavlovic

#### Introduction

Background

Motivation

Problem

Private trust

Public trust

Conclusion

## Questions

- ▶ Why does adverse selection happen?
- ▶ Can it be eliminated? Limited?
- ▶ Can we hedge against it?

### Dynamics of trust

Dusko Pavlovic

#### Introduction

Background

Motivation

Problem

Private trust

Public trust

Conclusion

## Outline

### Introduction

### Private trust process

- Trust dynamics
- Trust distribution
- Interpretation

### Public trust process

### Conclusion and future work

### Dynamics of trust

Dusko Pavlovic

#### Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

## Trust dynamics

For a moment, we assume that the entrusted property  $\Phi$  is fixed, and analyze dynamics of trust rating

$$A \xrightarrow[r]{} K$$

### Dynamics of trust

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#### Introduction

Private trust

Trust dynamics

Trust distribution

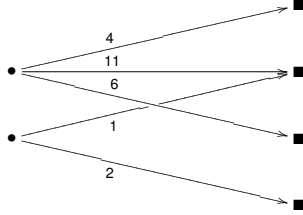
Interpretation

Public trust

Conclusion

## Trust rating matrix

trustors trustees

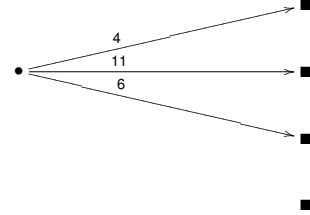


$\tau^1$	4	11	6	0
$\tau^2$	0	1	0	2

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Trust dynamics
- Trust distribution
- Interpretation
- Public trust
- Conclusion

## Private trust dynamics

trustors trustees

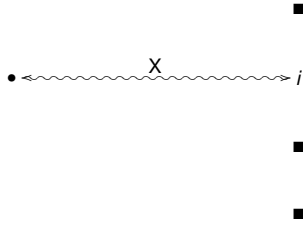


$\tau(t)$	4	11	6	0
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- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Trust dynamics
- Trust distribution
- Interpretation
- Public trust
- Conclusion

## Private trust dynamics

trustors trustees



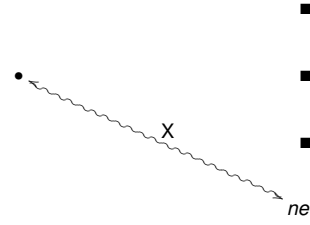
$$\text{Prob}(X(t+1) = i) = C(t)\tau_i(t)$$

(where  $C(t) = \frac{1-\alpha}{\sum_{i \in J} \tau_i(t)}$ )

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Trust dynamics
- Trust distribution
- Interpretation
- Public trust
- Conclusion

## Private trust dynamics

trustors trustees



$$\text{Prob}(X(t+1) = \text{new}) = \alpha$$

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Trust dynamics
- Trust distribution
- Interpretation
- Public trust
- Conclusion

## Private trust dynamics

### Trust updating process

$$\tau_i(t+1) = \begin{cases} \tau_i(t) & \text{if } i \neq X(t+1) \\ 0 & \text{if } i = X, \text{ not satisfactory} \\ 1 & \text{if } i = X, \text{ satisfactory, new} \\ 1 + \tau_i(t) & \text{if } i = X, \text{ satisfactory, not new} \end{cases}$$

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Trust dynamics
- Trust distribution
- Interpretation
- Public trust
- Conclusion

## Trust distribution

### Task

### Estimate

$$w_\ell(t) = \#\{i \in J \mid \tau_i(t) = \ell\}$$

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Trust dynamics
- Trust distribution
- Interpretation
- Public trust
- Conclusion

## Trust distribution

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

$$\begin{aligned} w_1(t+1) - w_1(t) &= J \cdot \text{Prob}(X(t+1) = i \mid i \text{ new}) \cdot \gamma_{\perp} \\ &\quad - w_1(t) \cdot \text{Prob}(X(t+1) = i \mid \tau_i(t) = 1) \\ &= J\alpha\gamma_{\perp} - w_1(t)C(t) \end{aligned}$$



## Trust distribution

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

$$\begin{aligned} w_{\ell}(t+1) - w_{\ell}(t) &= w_{\ell-1}(t) \cdot \text{Prob}(X(t+1) = i \mid \tau_i(t) = \ell - 1) \cdot \gamma_{\ell-1} \\ &\quad - w_{\ell}(t) \cdot \text{Prob}(X(t+1) = i \mid \tau_i(t) = \ell) \\ &= w_{\ell-1}(t)C(t)(\ell-1)\gamma_{\ell-1} - w_{\ell}(t)C(t)\ell \end{aligned}$$



## Trust distribution

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

The system

$$\begin{aligned} \Delta_t w_1(t) &= J\alpha\gamma_{\perp} - C(t)w_1(t) \\ \Delta_t w_{\ell}(t) &= w_{\ell-1}(t)C(t)(\ell-1)\gamma_{\ell-1} - w_{\ell}(t)C(t)\ell \end{aligned}$$



## Trust distribution

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

... divided by  $J$  becomes

$$\begin{aligned} \Delta_t v_1(t) &= \alpha\gamma_{\perp} - C(t)v_1(t) \\ \Delta_t v_{\ell}(t) &= v_{\ell-1}(t)C(t)(\ell-1)\gamma_{\ell-1} - v_{\ell}(t)C(t)\ell \end{aligned}$$

where  $v_{\ell}(t) = \frac{w_{\ell}(t)}{J} = \text{Prob}(i \in J \mid \tau_i(t) = \ell)$   
form a stochastic process  $v : \mathbb{N} \rightarrow \mathcal{DR}$



## Trust distribution

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

... and since  $v : \mathbb{N} \rightarrow \mathcal{DR}$  is a martingale,  
it extends to  $v : \mathbb{R} \rightarrow \mathcal{DR}$  and the system becomes

$$\begin{aligned} \frac{dv_1}{dt} &= \alpha\gamma_{\perp} - \frac{c}{t}v_1 \\ \frac{dv_{\ell}}{dt} &= \frac{\gamma_{\ell-1}c(\ell-1)v_{\ell-1} - c\ell v_{\ell}}{t} \end{aligned}$$

where  $C(t) \approx \frac{c}{t}$ , for  $c = \frac{1-\alpha}{1+\alpha\gamma_{\perp}}$  (see Appendix)



## Trust distribution

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

The steady state of  $v : \mathbb{R} \rightarrow \mathcal{DR}$  will be in the form  
 $v_{\ell}(t) = t \cdot v_{\ell}$ , where

$$\begin{aligned} v_1 &= \alpha\gamma_{\perp} - cv_1 \\ v_{\ell} &= \gamma_{\ell-1}c(\ell-1)v_{\ell-1} - c\ell v_{\ell} \end{aligned}$$



## Trust distribution

The steady state of  $v : \mathbb{R} \rightarrow \mathcal{DR}$  will be in the form  $v_\ell(t) = t \cdot v_\ell$ , where

$$v_1 = \frac{\alpha\gamma_\perp}{c+1}$$

$$v_\ell = \frac{(\ell-1)\gamma_{\ell-1}c}{\ell c+1} v_{\ell-1}$$

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

Navigation icons

## Trust distribution

... which expands into

$$v_2 = \frac{\alpha\gamma_\perp}{c+1} \cdot \frac{\gamma_1 c}{2c+1}$$

$$v_3 = \frac{\alpha\gamma_\perp}{c+1} \cdot \frac{\gamma_1 c}{2c+1} \cdot \frac{2\gamma_2 c}{3c+1}$$

$$\vdots$$

$$v_n = \alpha\gamma_\perp \left( \prod_{\ell=1}^{n-1} \gamma_\ell \right) c^{n-1} \cdot \frac{(n-1)!}{\prod_{k=1}^n (kc+1)}$$

$$= \frac{\alpha\gamma_\perp G_{n-1}}{c} \cdot \frac{(n-1)!}{\prod_{k=1}^n \left(k + \frac{1}{c}\right)}$$

$$= \frac{\alpha\gamma_\perp G_{n-1}}{c} \cdot \frac{\Gamma(n)\Gamma\left(1 + \frac{1}{c}\right)}{\Gamma\left(n + 1 + \frac{1}{c}\right)}$$

$$= \frac{\alpha\gamma_\perp G_{n-1}}{c} \cdot B\left(n, 1 + \frac{1}{c}\right)$$

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

Navigation icons

## Trust distribution

The solution

$$v_1 = \frac{\alpha\gamma_\perp}{c+1}$$

$$v_n = \frac{\alpha\gamma_\perp G_{n-1}}{c} B\left(n, 1 + \frac{1}{c}\right)$$

$$\xrightarrow{n \rightarrow \infty} \frac{\alpha\gamma_\perp G}{c} n^{-(1+\frac{1}{c})}$$

where

$$G = \prod_{\ell=1}^{\infty} \gamma_\ell > 0 \text{ follows from}$$

$$\frac{1}{e^{S_\ell}} \leq \gamma_\ell \leq 1 \text{ for some}$$

$$\sum_{\ell=1}^{\infty} S_\ell < \infty$$

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

Navigation icons

## Trust distribution

### Theorem

The described process of trust building leads, in the long run, to the power law distribution of the number of trustees with the trust rating  $n$

$$w_n \approx \frac{\alpha\gamma_\perp G J}{c} n^{-(1+\frac{1}{c})}$$

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

Navigation icons

## Trust distribution

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provided that the incidence of dishonest principals who act honestly long enough to accumulate a high trust rating — is low enough

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

Navigation icons

## Trust distribution

### Theorem

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$$w_n \approx \frac{\alpha\gamma_\perp G J}{c} n^{-(1+\frac{1}{c})}$$

provided that the incidence of dishonest principals who act honestly long enough to accumulate a high trust rating — is low enough (so that  $\gamma_\ell \xrightarrow{\ell \rightarrow \infty} 1$  fast enough)

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Trust dynamics

Trust distribution

Interpretation

Public trust

Conclusion

Navigation icons

## What does this mean?

Some things have a fixed scale

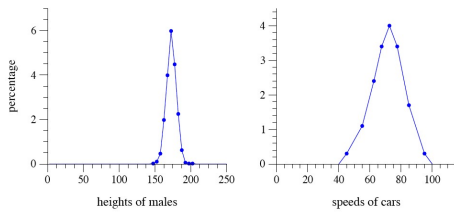


Figure: Normal distribution  $f(x) = ae^{-bx^2}$

Dynamics of trust  
Dusko Pavlovic

Introduction  
Private trust  
Trust dynamics  
Trust distribution  
Interpretation  
Public trust  
Conclusion

## What does this mean?

Many social phenomena are scale-free

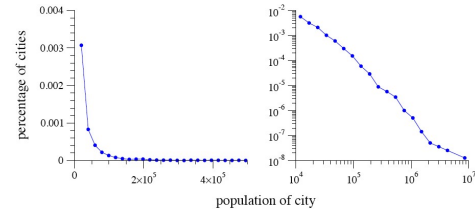


Figure: Power law  $w(x) = ax^{-(1+b)}$

Dynamics of trust  
Dusko Pavlovic

Introduction  
Private trust  
Trust dynamics  
Trust distribution  
Interpretation  
Public trust  
Conclusion

## Dynamics → robustness → fragility

Dynamics of scale-free distributions

V. Pareto: "The rich get richer"

Dynamics of trust  
Dusko Pavlovic

Introduction  
Private trust  
Trust dynamics  
Trust distribution  
Interpretation  
Public trust  
Conclusion

## Dynamics → robustness → fragility

Dynamics of scale-free distributions

V. Pareto: "The rich get richer"

Robustness of scale free distributions

The market is stabilized by the hubs of wealth.

Dynamics of trust  
Dusko Pavlovic

Introduction  
Private trust  
Trust dynamics  
Trust distribution  
Interpretation  
Public trust  
Conclusion

## Dynamics → robustness → fragility

Dynamics of scale-free distributions

V. Pareto: "The rich get richer"

Robustness of scale free distributions

The market is stabilized by the hubs of wealth.

Fragility of scale free distributions

Theft is easier when there are very rich people.

Dynamics of trust  
Dusko Pavlovic

Introduction  
Private trust  
Trust dynamics  
Trust distribution  
Interpretation  
Public trust  
Conclusion

## Policy guidance

Change dynamics

Modify the process of accumulation to assure a less fragile distribution of trust.

Dynamics of trust  
Dusko Pavlovic

Introduction  
Private trust  
Trust dynamics  
Trust distribution  
Interpretation  
Public trust  
Conclusion

## Policy guidance??

### Change dynamics

Modify the process of accumulation to assure a less fragile distribution of trust.

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Trust dynamics
- Trust distribution
- Interpretation
- Public trust
- Conclusion

## Policy guidance??

### Change dynamics

Modify the process of accumulation to assure a less fragile distribution of trust.

### Moral

Simple social processes lead to complex policy problems.

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Trust dynamics
- Trust distribution
- Interpretation
- Public trust
- Conclusion

## Private vs public trust

But we only talked about private trust vectors.

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Trust dynamics
- Trust distribution
- Interpretation
- Public trust
- Conclusion

## Private vs public trust

But we only talked about private trust vectors.

Why is private trust accumulation a social process?

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Trust dynamics
- Trust distribution
- Interpretation
- Public trust
- Conclusion

## Outline

Introduction

Private trust process

Public trust process

Recommender dynamics

Public trust distribution

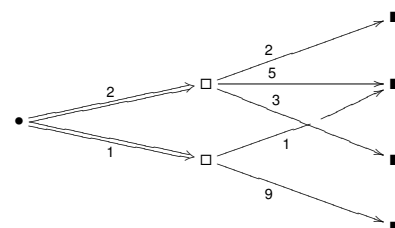
Conclusion and future work

- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Public trust
- Recommender dynamics
- Public trust distribution
- Conclusion

## Public trust process

Using recommenders

trustors      recommenders      trustees



2	$A_1$	2	5	3	0
1	$A_2$	0	1	0	9
$\sigma$	$\tau$	4	11	6	9

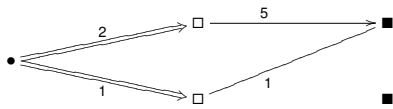
- Dynamics of trust
- Dusko Pavlovic
- Introduction
- Private trust
- Public trust
- Recommender dynamics
- Public trust distribution
- Conclusion



## Public trust process

Using recommenders

trustors      recommenders      trustees



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Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Recommender dynamics

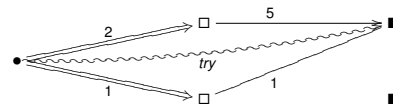
Public trust distribution

Conclusion

## Public trust process

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trustors      recommenders      trustees



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Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Recommender dynamics

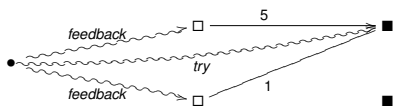
Public trust distribution

Conclusion

## Public trust process

Using recommenders

trustors      recommenders      trustees



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Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Recommender dynamics

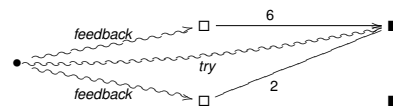
Public trust distribution

Conclusion

## Public trust process

Using recommenders

trustors      recommenders      trustees



2	$A_1$	2	6	3	0
1	$A_2$	0	2	0	9
$\sigma$	$\tau$	4	14	6	9

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Recommender dynamics

Public trust distribution

Conclusion

## Public trust distribution

### Upshot

Recommenders' public trust vectors also obey the power law distribution.

Recommenders' reputations obey the power law distribution.

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Recommender dynamics

Public trust distribution

Conclusion

## Public trust distribution

### Upshot

Recommenders' public trust vectors also obey the power law distribution.

Recommenders' reputations obey the power law distribution.

### Consequence

Adverse selection

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Recommender dynamics

Public trust distribution

Conclusion

## Outline

Introduction

Private trust process

Public trust process

Conclusion and future work

Conclusion

Beyond

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Conclusion

Conclusion

Beyond

## Conclusion

- Trust decisions should not be derived from public trust recommendations alone. They should be based on private trust vectors, that the user should maintain herself.

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Conclusion

Conclusion

Beyond

## Conclusion

- Trust decisions should not be derived from public trust recommendations alone. They should be based on private trust vectors, that the user should maintain herself.
- Public trust recommendations should be used to supplement and refine private trust.

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Conclusion

Conclusion

Beyond

## How?

### Idea

- mine for latent trust concepts  $\Phi$
- use them to navigate the trust network

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Conclusion

Conclusion

Beyond

## Latent trust concepts

### Definition

Let  $A = (A_{iu})_{J \times U}$  be a public trust matrix, where  $U$  is the set of recommenders and  $J$  the set of trustees.

We define the induced *trust concepts*  $\Phi_1, \dots, \Phi_n$  to be the eigenspaces extracted from the singular value decomposition of  $A$ . (It is convenient to express them as projectors.)

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

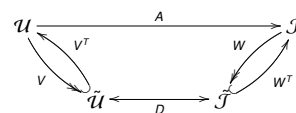
Conclusion

Conclusion

Beyond

## Navigate the trust network

Let the singular value decomposition of  $A$  be



where  $U = \mathbb{R}^U$  and  $J = \mathbb{R}^J$ .

Dynamics of trust

Dusko Pavlovic

Introduction

Private trust

Public trust

Conclusion

Conclusion

Beyond

